# **Avner Shaked**

Born: 24 December 1943, Israel

# **Education:**

1964: B.Sc. Mathematics & Physics, (with Special Distinction)

Hebrew University, Jerusalem

1965: M.Sc. Mathematical Logic, (with Special Distinction)

Hebrew University, Jerusalem

(1965/68: Military Service)

1972: Ph.D. in Economics under the supervision of M.E. Yaari, H.U., Jerusalem

Topic: Competitive Equilibria in Markets with non-convex Preferences

# **Academic Positions:**

1968: Assistant Lecturer, Maths Dept. H.U., Jerusalem

1969/72: Assistant Lecturer, Economics Dept. H.U., Jerusalem

1972/74: Research fellow, Nuffield college, Oxford

1974/76: Lecturer, Economics Dept. H.U., Jerusalem

1976/77: Lecturer, Economics Dept, Birmingham University, U.K.

1977/83: Lecturer, Economics Dept. London School of Economics, U.K.

1983/89: Reader in Economics, L.S.E., U.K.

1989-2009 Professor of Economic Theory, Bonn University, Germany

# **Visiting Positions:**

1. Visiting Fellow, Laboratoire d'Econometrie de l'Ecole Polytechnique, Paris 1985/86:

2. Visiting Professor, Economics Dept. University of California, San Diego

1988/89: 1. Visiting Professor, Economics Dept. Princeton University

2. Visiting Scholar, C.V. Starr center, New York University

1991 -Visiting Professor, Economics Dept.

Tel Aviv University.

1992/00 Visiting Professor, Economics Dept.

University College London.

1994 Fellow at the Institute for Advanced Studies,

Hebrew University, Jerusalem.

Year on Aspects of Rational Behaviour in Philosophy,

Economics and Psychology.

1998 -Visiting Professor CERGE-EI, Prague

2009/14 Visiting Professor Utrecht School of Economics, The Netherland

2010 -Visiting Professor ISET, Tbilisi, Georgia

## **Other Activities:**

1982/93: Member of the Editorial Board of the Review of Economic Studies.

Organizer of the Workshop in Theoretical Economics, 1982/87:

STICERD, London School of Economics.

1983/89: London Coordinator of the European Doctoral Program.

Associate Editor, The Quarterly Journal of Economics. 1988/91:

1992 -Fellow of the Econometric Society

1993/95 Associate Editor, Journal of Economic Theory

1999 -Member of the Executive and Supervisory Committee (ESC) of CERGE-EI,

Charles University, Prague

2006/09 Member of the Hausdorff Centre for Mathematics. An Excellence Cluster of the

Mathematics and the Economics depts. Bonn University.

# **Grants:**

- 1. The Economics of Vertical Differentiation (with J. Sutton). STICERD/L.S.E.
- 2. Bargaining and Voluntary unemployment (with J. Sutton). STICERD/L.S.E.
- 3. Experiments in Bargaining (with K.G. Binmore and J. Sutton). STICERD/L.S.E.
- 4. Experiments in Bargaining and Outside Options (with K.G. Binmore and J. Sutton). ESRC
- 5. Local Interactive Systems with Bounded Rationality. Deutsche Forschungsgemeinschaft (SFB 303) 1990-1993
- 6. Learning Rules, Evolution and Local Interactive Systems Deutsche Forschungsgemeinschaft (SFB 303) 1993-1999
- 7. Loyalty, Heterogeneity and Social Networks
  Deutsche Forschungsgemeinschaft (SFB/TR 15) 2004- 2007

# **Teaching Experience:**

## Lectures on:

Introductory and Advanced Game Theory

**Information Economics** 

Graduate and Undergraduate Industrial Organization

Mechanism Design and Contract Theory

**Experimental Economics** 

**Behavioral Economics** 

Game Theory (basic & advanced levels)

**Evolutionary Game Theory** 

**Bargaining Theory** 

Advanced Economic Theory

Principles of Micro and Macroeconomics

Intermediate Microeconomics

Mathematics for Economists (basic & advanced levels)

# Graduate Seminars on:

**Industrial Organisation** 

Models of Advertising

Decision Theory & Uncertainty

**Evolutionary Game Theory** 

Topics in Game Theory

Search Theory

International Trade

# **Fields of Interests:**

Evolutionary Game Theory Learning Theory Industrial Organization Evolution of Cooperation Experimental Game Theory Matching

## **Publications:**

- 1. Non Existence of Equilibria for the Two Dimensional Three Firms Location Problem. *Review Of Economic Studies*, 1975, **42**, 51-56
- 2. Absolute Approximations to Equilibrium in Markets with Non-Convex Preferences Journal of Mathematical Economics, 1976, **3**,185-196
- 3. Heterogeneous Consumers and Product Differentiation in a Market for Professional Services

  \*European Economics Review, 1981, 15, 159-177

  (with J. Sutton)
- 4. The Self Regulating Profession

  \*Review of Economic Studies\*, 1981, 22, 217-234

  (with J. Sutton)
- 5. International Trade with Differentiated Products

  International Economic Review, 1981, 22, 527-534

  (with J. Gabszewicz, J. Sutton & J-F. Thisse)
- 6. Human Environment as a Local Public Good Journal of Mathematical Economics, 1982, 9, 275-283
- 7. Existence and computation of Mixed Strategy Nash Equilibrium for 3 Firms Location Problems

  Journal of Industrial Economics, 1982, 31, 93-96
- 8. Relaxing Price Competition Through Product Differentiation *Review of Economic Studies*, 1982, **49**, 3-14 (with J. Sutton)
- 9. Imperfect Information, Perceived Quality and the Formation of Professional Groups *Journal of Economic Theory*, 1982, **27**, 170-181 (with J. Sutton)
- 10. Natural Oligopolies *Econometrica*, 1983, **51**, 1469-1484 (with J. Sutton)
- Natural Oligopolies and International Trade: An Introduction in: *Monopolistic Competition and International Trade* ed. H. Kierzkowski, Oxford University Press, 1984 (with J. Sutton)
- 12. Involuntary Unemployment as a Perfect Equilibrium in a Bargaining Model *Econometrica*, 1984, **52**, 1351-1364 (with J. Sutton)

- 13. Testing Noncooperative Bargaining Theory: A Preliminary Study *American Economic Review*, 1985, **75**, 1178-1180 (with K.G. Binmore & J. Sutton)
- 14. Segmenting the Market: The Monopolist's Optimal Product Mix *Journal of Economic Theory*, 1986, **39**, 273-289 (with J. Gabszewicz, J. Sutton & J-F. Thisse)
- 15. Product Differentiation and Industrial Structure Journal of Industrial Economics, 1987, **36**, 131-146 (with J. Sutton)
- 16. A Further Test of Noncooperative Bargaining Theory: Reply *American Economic Review*, 1988, **78**, 837-839 (with K.G. Binmore & J. Sutton)
- 17. An Outside Option Experiment

  The Quarterly Journal of Economics, 1989, **104**, 753-770

  (with K.G. Binmore & J. Sutton)
- 18. Multiproduct Firms and Market Structure *RAND Journal of Economics*, 1990, **21**, 45-62 (with J. Sutton)
- 19. Do People Exploit Their Bargaining Power? An Experimental Study *Games and Economic Behavior*, 1991, **3**, 295-322 (with K.G. Binmore, P. Morgan & J. Sutton)
- 20. Opting Out: Bazaars versus "Hi Tech" Markets *Investigaciones Economicas*, 1994, XVIII, 421-432
- 21. Correlated Equilibria and Local Interactions *Economic Theory*, 1997, **3**, 551-556 (with G.J. Mailath & L. Samuelson)
- 22. Altruists Egoists and Hooligans in a Local Interaction Model *American Economic review*, 1998, **88**, 157-179 (with I. Eshel & L. Samuelson)
- The Emergence of Kinship Behavior in Structured Populations of Unrelated Individuals.
   International Journal of Game Theory, 1999, 28 (4), 447-463.
   (With I. Eshel & E. Sansone)
- 24. Cooperation, Mimesis and Local Interaction. Sociological Methods and Research, 2000, **28** (**3**), 341-364. (with I. Eshel, D. Herreiner, L. Samuelson & E. Sansone)

### 25. **Endogenous Interactions**

in The Evolution of Economic Diversity, edited by Ugo Pagano and Antonio Nicita. Routledge, 2001.

(with G. J. Mailath & L. Samuelson)

## 26. Endogenous Inequality in Integrated Labor Markets with Two-Sided Search American Economic review, 90 (March 2000), 46-72. (with L. Samuelson & G. Mailath)

#### 27. Partnership

Journal of Theoretical Biology, 2001, 208, 457-474. (With I. Eshel)

### 28. A Backward Induction Experiment.

Journal of Economic Theory, 2002, 104, 48-88, (With K. Binmore, J. McCarthy, G. Ponti & L. Samuelson)

### 29. Gregarious Behaviour of Evasive Prey

Journal of Mathematical Biology, 2006, **52(5)**, 595-612 (DOI: 10.1007/s00285-005-0364-0)

(With I. Eshel & E. Sansone)

### 30. Experimental Economics: Where Next?

Journal of Economic Behavior & Organization, 2010, 73, 87–100 (With Ken Binmore)

31. Experimental Economics: Where Next? Rejoinder

Journal of Economic Behavior & Organization, 2010, 73, 120–121 (With Ken Binmore)

32. On the Evolution of Group-escape strategies of Selfish prey

*Theoretical Population Biology*, 2011, **80(2)**, 150-157.

(with I. Eshel & E. Sansone)

33. Local human capital formation and optimal FDI

> The Journal of International Trade & Economic Development, 2016, 25:5, 691-705 (with M. Asali & A. Cristobal-Campoamor)